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29 JUNE 2022 9:00AM - 6PM

SOFITEL SINGAPORE CITY CENTRE

Introduction

The era of the new normal has dawned, with the managers of private capital proving their resilience during the pandemic, evidenced by the increase in deal flow and exits. Fundraising has also taken on new front with innovative methods deployed, with technology playing a big role in stimulating these changes. Can investment managers – in venture capital and private equity - do more, and solve real problems the world has been grappling with?

SVCA's 30th Anniversary Conference hopes to provide a platform, as the first industry event in 2022 to bring together stakeholders and people in the industry who cares to make a difference with both capital and technology – to solve real problems.

This is a must-attend event for senior professionals from the Private Equity and Venture Capital sector, where we promote mindshare and discuss pertinent topics facing the industry.



Agenda

0900 Registration

0945 Welcome by SVCA Chairman

0955 Keynote Address: Investing in Climate Action by

Ms Grace Fu, Minister for Sustainability and the Environment GUEST-OF-HONOUR



Ms Grace Fu Minister for Sustainability and the Environment

1030 Panel: Deploying Private Capital to Create Sustainable Investments

- Private capital as catalyst for change
- ESG integration: Costs vs Returns?



Trista ChenPartner, Finance Sector &
M&A Services, Asia Pacific **ERM**



Anuj Maheshwari Managing Director & Head, AgriFood



Frank Phuan
Business CEO & Co-Founder
Sunseap



Jeffrey Perlman Managing Director, Head of SEA & APAC Real Estate Warburg Pincus (Singapore)



Vicknesh R Pillay Founding Partner TNB Aura

1110 Networking Break

1140 Panel: Capitalising on Changing Allocations

- Implications of geopolitics and high inflation
- Will Southeast Asia live up to great expectations?
- Timing of exits, and launching a new fund today



Richard Porter Partner, M&A Practice Shearman & Sterling



Amit Gupta
Partner (Singapore)
NewOuest Advisors



Piruze Sabuncu Partner Square Peg



Xuan Yong Soh Managing Director Tower Capital Asia



Agenda

- 1220 Panel: Scaling your Business, from Startup to Unicorn
 - What does it take?
 - Dealing with cross-border issues
 - Rules, Regulations, Fundraising and Talent Management
 - Managing ESG challenges
 - Perspectives from different stakeholders and advisors



Reshmi Khurana Managing Director & Head of Southeast Asia Kroll



Aaron Tan Co-Founder, CEC Carro



Andrzej Ogonowski Co-Founder and Head of Platform



David He Partner Junderson Dettme



Managing Partner

Jungle Ventures



Timo Recker Co-Founder & Chairmar **Tindle**

- 1300 Networking Luncheon
- 1430 Interview: Making an impact: where do we begin?
 - What matters?
 - Who cares?
 - Why private capital?



Valerie Mantot-Groene Regional Managing Director Asia Pacific



Melissa Kwee Chief Executive Officer National Volunteer & Philanthropy Centre



Sara DhewantoFounder and Managing Director **duithape**



Agenda

- 1500 Fireside chat with Jean Salata, Founder of Baring Private Equity
 Asia
 - Private Equity vs Venture Capital vs Impact
 - Personal Journey as an Investor, Changemaker
 - Moral responsibility of a Fund manager: is there one?



Leong Wai Leng
Managing Director and Regional
Head of Asia Pacific
CDPQ Global, CDPQ Singapore



Jean Eric Salata
Founder and Chief Executive
Baring Private Equity Asia

- 1530 Founders' Perspectives: Solving Real Life Issues with Technology and Private Capital
 - Purpose & Profit: which comes first?
 - Raising Expansion Capital
 - Use of technology versus overcoming tech glitches to solve problems



Richard Eu Group Chairman Eu Yan Sang International Ltd



Bjorn Low Executive Director & Co-Founder Edible Garden City



Gregory Van CEO Endowus



Jonathan Ng CEO SinFooTech, Sachi Wine



Mint Lim Founder School of Concepts

1610 Closing Address1620 Networking Reception



Ms Grace Fu Minister for Sustainability and the Environment

Ms Grace Fu is the Minister for Sustainability and the Environment. Prior to her current appointment, she was the Minister for Culture, Community and Youth and held various positions at the Prime Minister's Office, Ministry of Foreign Affairs and Ministry of National Development. Ms Fu began her career with the Overseas Union Bank and was the Chief Executive Officer of PSA Southeast Asia and Japan before joining the public sector.



Aaron TanCo-Founder, CEO **Carro**

A programmer by training and a venture capitalist by profession. Aaron founded his first startup at 13 and subsequently sold two companies before turning 21. As a returning scholar, Aaron helped start Singtel's venture fund-Singtel Innov8 ventures and invested in over 60 companies globally. Aaron spearheaded the setup of Blk71–Singapore's largest startup ecosystem. Aaron left the fund in 2016 and founded Carro – SEA's largest online marketplace for cars. In 2021, Financial Times named Carro the fastest growing company in Asia Pacific with revenues of over \$700M annually in 2021. Carro has raised over \$550M to date and was last valued at over \$1B by Softbank Vision Fund and several sovereign funds. Aaron graduated Summa Cum Laude with a BSc and MSc from Singapore Management University School of Information Systems and Carnegie Mellon University School of Computer Science.



Amit Gupta
Partner (Singapore)
NewQuest Advisors (Singapore) Pte Ltd

Amit is a founding Partner of NewQuest and oversees the firm's India and Southeast Asia business as well as investments in the power and financial services sectors. Amit has more than 20 years of industry experience. Prior to co-founding NewQuest, he was a Director at Bank of America Merrill Lynch's (BAML) Asia Private Equity group where he led the India business and oversaw investments the energy and financial services sectors across the Asia Pacific. Amit has also served in other roles in BAML, including Corporate Principal Investments based in Hong Kong and Investment Banking based in Mumbai. Amit has an MBA from Indian Institute of Management (IIM), Bangalore, where he was placed on the Director's Merit List for his performance, and an undergraduate degree in electrical engineering from REC Kurukshetra, where he received the University gold medal. Amit is fluent in English and Hindi.



Andrzej "Oggy" Ogonowski Co-Founder and Head of Platform GrowSari

Oggy is GrowSari's head of platform, where he oversees the development of Growsari's mobile, e-commerce marketplace, and fintech platforms and guides product managers, engineers, and partners in launching new products. He has extensive knowledge of sari-sari stores in different forms and contexts, having previously handled mom and pop stores in Africa, India, and Southeast Asia for Unilever. He envisions the Growsari network to be the widest reaching and most cost-effective distribution point, whether it be for enabling bills payments, e-wallet acceptance, e-commerce pickup points, distribution of government aid during emergencies, recycling collection or even selling ready-to- eat meals.



Anuj MaheshwariManaging Director & Head, AgriFood **Temasek**

Anuj is Managing Director and Head of Agri-Food at Temasek, a global investment company headquartered in Singapore. He also is part of the leadership team which overseas Africa and Middle East. Anuj founded Temasek Food & Agriculture team in 2013 and since then Temasek has invested over US\$8 billion in global farm-to-fork value chain including in over 30 start-ups (such as Impossible Foods, Apeel, Pivot Bio, Bowery, Farmer Business Network) and many innovative technology-focused companies with the collective purpose to drive resiliency and greater efficiency in global food supplies while promoting environmental sustainability and social impact in line with UN SDG goals and Net Zero 2050 targets. Anuj serves on the board of Rivulis (a leading micro irrigation company) Ceva Sante Animale (a leading animal health company), Temasek Lifesciences Accelerator, Tana Africa Capital and Asia Sustainable Foods Platform.



Bjorn LowExecutive Director & Co-Founder **Edible Garden City**

Bjorn Low is a practicing urban farmer and a social changemaker. He is an Ashoka fellow, a young leader of the World Cities Summit and the co-founder of Edible Garden City, an urban farming social enterprise. Bjorn's practice and research focuses on identifying the value that urban agriculture brings to the communities of highly dense and food import dependent cities such as Singapore. He has a keen interest on social ecology and how the rapidly aging population present a new opportunity for urban care farms to play a bigger role in the rejuvenation of cities.



David HePartner **Gunderson Dettmer, Singapore**

David works closely with venture and growth equity investors, startups and technology companies on a variety of matters, including cross-border equity and debt financings, mergers and acquisitions, corporate restructurings, and corporate governance. He has advised on hundreds of venture-backed deals and has led negotiations involving parties based in the U.S., India, China, Middle East, Africa and Southeast Asia. David received his J.D. from Columbia Law School, where he served as the Chief Articles Editor of the Columbia Business Law Review. He received his B.S. in Applied Economics and Management from Cornell University. David has passed the Level I examination of the Chartered Financial Analyst (CFA) program. He is a fluent Mandarin speaker and is a member of the State Bars of California and New York.



David GowdeyManaging Partner
Jungle Ventures

David Gowdey is the Managing Partner at Jungle Ventures, a Singapore based venture capital firm focused on internet and technology investments in SE Asia and India. He represents Jungle on the boards of Pomelo, Kredivo, Sociolla, Kiotviet, Saltmine and other companies. Prior to Jungle, David was on the investment team at TPG Capital where he led internet investments outside of the US within the TPG Growth fund. He continues to be a Senior Advisor at TPG Capital in Asia. Prior to TPG, David spent 12 years at Yahoo! Inc where he was the Head of International M&A on the Corporate Development team.



Frank Phuan
Business CEO & Co-Founder
Sunseap

Mr Frank Phuan has over 20 years of experience in the solar industry and possesses an Honours Degree in Applied Science in Materials Engineering from Nanyang Technological University (NTU). Prior to setting up the Sunseap Group, Mr Phuan spent time in his family business of solar panels manufacturing, learning the ins-and-outs of the solar business. An experienced entrepreneur, Mr Phuan also spent time delving into advertising, IT and F&B. He was also awarded the distinguished Nanyang Outstanding Young Alumni Award 2014, the prestigious Entrepreneur of the Year Award (EYA) 2015, and the PVSEC Special Award in 2016 in recognition of his contribution to the growth in areas of photovoltaic industrial technology in Singapore. Mr Phuan also serves as a member on the Board of Enterprise Singapore (ESG).



Gregory VanChief Executive Officer **Endowus**

Gregory Van is the Chief Executive Officer of Endowus, a leading fee-only wealth platform in Asia. Endowus' mission is to democratise wealth management by providing people with access to better advice and products, empowering everyone to invest better to live easier today, and better tomorrow. As CEO, Greg is responsible for driving the company's growth and strategic execution. He started his career in investment banking at UBS, advising and fundraising for private equity and venture capital firms in the Asia Pacific region. Greg then joined Grab in its early days and was part of the pioneer team that launched the firm's digital payments services across Southeast Asia. Greg was recently awarded the CEO of the Year for the Singapore market at Asia Asset Management's Best of the Best Awards 2022.



Jean Eric Salata Founder and Chief Executive Baring Private Equity Asia

Jean Eric Salata is the Founding Partner and Chief Executive of Baring Private Equity Asia ("BPEA"). BPEA is one of Asia's largest private alternative investment firms, with assets under management of over US\$37 billion. The Firm has a 25-year history and 10 offices in Beijing, Delhi, Hong Kong, London, Los Angeles, Mumbai, Singapore, Shanghai, Sydney, and Tokyo. The Firm has received numerous awards, including "Large Cap Firm of the Year" by AVCJ (2021). Mr. Salata has lived and worked in Asia since 1989, and graduated magna cum laude from the Wharton school of the University of Pennsylvania with a B.S. in Finance and Economics. BPEA and Mr. Salata are active in philanthropy and have long supported many organizations globally, including in the UK and the Asia Pacific region with a particular focus on disadvantaged youth, education, arts, and the environment.



Jeffrey Perlman
Managing Director, Head of Southeast Asia and Asia-Pacific Real Estate
Warburg Pincus (Singapore) Pte. Ltd.

Jeffrey Perlman is a Managing Director, Head of Southeast Asia and Asia-Pacific Real Estate and a member of the firm's Executive Management Group. He leads Warburg Pincus' investments in Southeast Asia in addition to the firm's Real Estate efforts across the greater Asia-Pacific region. He currently serves as the Chairman of ESR Cayman Limited (1821.HK) and also serves on the Board of Directors for ESR Cayman Limited, ESR Fund Management (ESR REIT), ARA Asset Management Holdings, BW Industrial Development JSC, Gojek, Lodgis Hospitality Holdings, Mofang Apartments, Nova Property Investment, NWP Retail, Trax Technology Solutions, Online Pajak, Momo, Weave Co-Living Cayman Limited, Asia Self Storage, Circles Asia Cayman Limited and Princeton Digital Group Limited. Prior to joining Warburg Pincus in 2006, he worked in the Real Estate Investment Banking Group at Credit Suisse.



Jonathan Ng CEO SinFooTech, Sachi Wine

Jonathan is a serial entrepreneur who started various business in international trade and exotic pets. He later ventured into web development services and expanded his business in a data analytics branch company in Taiwan during his university days. In 2017, Jonathan was introduced to a patented technique for the biotransformation of soy whey by scientist inventor Chua Jian Yong. In 2018, Jonathan and Jian Yong co-found SinFooTech. The Singapore Food Technology company processes by-products and turns them into innovative ingredients and products, promoting the concept of a resource-efficient circular economy within the food production industry. Today, Jonathan is working on Sachi, a soy whey alcoholic beverage brand which aims to revolutionize social drinking and celebrate moments that matter with easy to drink beverages while achieving a sustainable food future.



Leong Wai LengManaging Director and Regional Head of Asia Pacific **CDPQ Global, CDPQ Singapore**

Leong Wai Leng is responsible for the regional management of CDPQ Global in Asia Pacific. Based in Singapore, she coordinates all CDPQ activities in the region and ensures optimal positioning and outreach. CDPQ has offices in Singapore, New Delhi, Shanghai and Sydney in the Asia Pacific region. Ms. Leong has over 30 years of experience in the finance and banking sectors, including 13 years in China, where she built a commercial banking business from the ground up. She has an extensive business network in China and in South-East Asia, including in Singapore. Over the course of her career, she has worked in both the buy and sell sides of the industry, in developed and developing financial markets.



Melissa Kwee Chief Executive Officer National Volunteer & Philanthropy Centre

Melissa Kwee is the third Chief Executive Officer of the National Volunteer & Philanthropy Centre (NVPC). Her career has involved her bridging the public, private and community sectors as anthropologist, researcher, programme designer, social innovator and as a catalyst in the private sector. She has founded, run and served on the boards of several nonprofit organisations and ground-up initiatives relating to youth, women, the arts, the prisons, community development, healthcare and education. She is also Chairman of MHPL, a Pontiac Land company. Melissa was educated at Harvard College and graduated magna cum laude in Social Anthropology. She also received a Fulbright Scholarship to study ethnic-based community leadership in Nepal.



Mint Lim
Founder
School Of Concepts

Mint, the founder, started tutoring from the young age of 16, fresh out of Raffles Girls' School where she pursued her O levels at. Few know that she's one with learning needs. As a child, most kids her age were easily singing their ABCs, but Mint would jumble up the words without even realising it. Using those strategies coupled with her teaching experience, Mint created a 'scaffolding' technique which is used widely in her curriculum. This technique has enabled her learners to develop self-motivated and self-directed learning attitudes while laying a firm foundation in literacy.



Piruze SabuncuPartner **Square Peg**

Piruze joined Square Peg as a Partner in November 2020. Piruze was previously Head of Southeast Asia and Hong Kong at Stripe and brings with her a wealth of experience in scaling companies and a depth of knowledge across the tech ecosystem. Prior to Stripe, Piruze ran a health-tech startup and was an Engagement Manager at McKinsey & Co. advising leading technology and telecoms companies across Southeast Asia, Turkey and the US. Earlier in her career, Piruze worked in Operations & Marketing at Dell. Piruze holds an MBA from Harvard Business School, and BBA from Middle East Technical University.



Reshmi KhuranaManaging Director and Head of Southeast Asia **Kroll**

Reshmi Khurana is managing director and head of Southeast Asia in Kroll's Forensic Investigations and Intelligence practice, based in the Singapore office. Reshmi has more than 20 years of experience in the United States as well as in South and Southeast Asia conducting complex corruption investigations, litigation support projects, and due diligence on the management, operations, and business models of organizations. Her experience includes helping clients identify and bridge gaps in internal controls and corporate governance through people, processes, and technology.





Richard Eu Group Chairman Eu Yan Sang International Ltd

Richard Eu has been the Group Chairman of Eu Yan Sang International Ltd (EYSI) since 2017. He joined the EYSI Group in 1989, became its Group CEO in 2002, and was instrumental in transforming EYSI into one of Asia's leading Traditional Chinese Medicine groups today. Before joining EYSI, Richard, who holds a LL.B degree from London University, UK, worked in merchant banking, investment management, stockbroking, computer distribution, and venture capital. Richard was awarded the Ernst & Young Entrepreneur of the Year Award (Singapore) in 2011 and represented Singapore at the Ernst & Young World Entrepreneur of the Year Awards in 2012. He was also named CEO of the year at the Singapore Corporate Awards 2010 for businesses listed on the Singapore Exchange with a market capitalization under S\$300 million. Additionally, InfluentialBrands awarded him the Brand Leader of the Year award in 2016.



Richard Porter
Partner, M&A Practice
Shearman & Sterling

Richard advises on a wide range of cross-border corporate transactions, including private equity transactions, public and private mergers and acquisitions, joint ventures, equity issues and restructurings. He is also a member of Shearman & Sterling's Technology, Media & Telecommunications, Energy and Private Capital industry groups.



Sara DhewantoFounder and Managing Director **duithape**

Sara Dhewanto is Founder and Managing Director of duithape, a fintech company focusing on e-payments for the unbanked. In 2020, Duithape grew 13X YoY, had an oversubscribed funding round and won the Sankalp Global Awards and became a Seedstars Asia Regional Winner. Sara was Finance Director at Millennium Challenge Account Indonesia, managing a USD 600 million grant. She had a 10-year career with ExxonMobil, last as Head of Treasurers and was a management consultant at Booz-Allen & Hamilton and Palladium. Sara received a Fellowship from MIT, was top of her MBA class in State University of NY, Buffalo and at the Faculty of Economics, University of Indonesia.



Sunil MishraPartner, Primary Investments, Singapore **Adams Street Partners Singapore Pte. Ltd.**

Sunil specializes in the sourcing and execution of Asian investments ex-China, specifically in India, Australia, Japan, Southeast Asia, and Korea. He manages relationships with several of Adams Street's managers and sits on advisory boards of more than a dozen private equity firms within the Adams Street Partners portfolio. Sunil is a member of Adams Street's Environmental, Social and Governance (ESG) Committee.



Trista ChenPartner, Finance Sector & M&A Services, Asia Pacific **ERM**

Trista leads the Finance Sector and Mergers & Acquisition Services across the Asia Pacific region. With over 15 years of experience in strategic sustainability consulting, Trista is a proven and trusted ESG advisor to clients on managing issues in transactions and enhancing value for post investment and loans. She advises both listed and private corporate clients across industry sectors, as well as investors and private equities to effect secured investments, facilitate large-scale integration and advance ESG opportunities. In 2015, she was a delegate to the CEO-lead World Business Counsel for Sustainable Development (WBCSD) Leader Program, to help identify the skills needed by future leaders of member companies, and to provide a unique platform for developing and testing skills in a real-world setting.



Timo ReckerCo-Founder & Chairman **Tindle**

Timo is a trailblazer in the field of plant-based foods. As a meat lover, he craved for an alternative that kept his health – and the planet – in better shape. Having already sold his first plant-based meat business, with TiNDLE, he is proving once again that meat made from plants is the way forward.





Valerie Mantot-GroeneRegional Managing Director- Asia Pacific **Apex Group**

Valerie Mantot-Groene is the APAC Regional Managing Director and Interim Country of Head for Singapore. Valerie leads the firm's growth and performance across the APAC region. She brings more than 20 years' experience in the alternative asset management industry both on the advisory side and the assets servicing side. During her career she has advised and assisted Financial Institutions, Family Offices, SWFs, Asset Managers in the structuring and operation of their cross-border investments in Real Estate, Private Equity, Infrastructure, Venture Capital and Private Debt across Europe, the Middle East and Asia. A qualified Lawyer with a broad ranging set of skills and experience, she is the chairwoman of ALFI in South East Asia. She is regularly invited as speaker to conferences or mentors in some professional youth development programs.



Vicknesh R Pillay Founding Partner TNB Aura

As the Co-founder and Managing Partner of TNB Aura, Vicknesh heads up the group's sell-side and buy-side initiatives. Vicknesh started his career in Investment Banking before founding, operating and exiting his real estate mezz fund where he managed over \$350 million. He was nominated "Entrepreneur of the Year" at the coveted Ernst and Young Entrepreneur Awards in 2013. Currently, Vicknesh serves as a Board Director/Observer at several companies where he advises and assists on their internal strategies and regional expansion plans. Having graduated with a double degree from Nanyang Technological University and dual MBAs from UCLA Anderson and the National University of Singapore, Vicknesh is passionately involved in region's startup ecosystem. He is an appointed judge and mentor for numerous entrepreneurship workshops, conferences and startup competitions, contributing to the cultivation of aspiring entrepreneurs and startups.



Xuan Yong Soh Managing Director Tower Capital Asia Pte. Ltd.

Xuan Yong is Managing Director and Investment Committee Member at Tower Capital. He has focused on private equity and credit investments since 2005 and has led deals in buyouts, growth capital and structured leveraged transactions across education, consumer, logistics and business services sectors. Previously, he was with ICG, 3i and global hedge funds based in Singapore, Hong Kong and New York. Xuan Yong began his career at Merrill Lynch in investment banking. Xuan Yong has a Bachelor of Arts (Distinction) from Cornell University with triple majors in Computer Science, Economics and Independent Major (College Scholar Program). He also holds CFA and FRM charters. Besides being on the boards of portfolio companies, he sits on the Professional Development committee of the Singapore Venture & Private Equity Association (SVCA).

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