

FROM AN UNPRECEDENTED  
**CRISIS**  
TO A NEW \_\_\_\_\_  
**PLAYBOOK**

Bringing together private equity and venture capital,  
family offices and institutional investors.

**SVCA 2020-2021 Conference**  
13 July 2021 | Sofitel Singapore City Centre

Register **NOW** to avoid disappointment (Limited SEATS available, first come, first serve)

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# Agenda

- 0830 Pre-Conference Masterclass Registration and SafeEntry Check-In  
0845 Know Your Target: A Masterclass on Investigative Due Diligence  
1000 End/ Sit-Down Teabreak
- .....

1000 Conference Registration and SafeEntry Check-In

1030 Welcome by SVCA Chairman

1040 **All in the Family: Coming Out of an Unprecedented Crisis**

- Pandemic challenges and opportunities for family business versus family offices
- Investment priorities during 2020 and going forward
- Investing into startups versus funds



**Tandip Singh**  
CEO  
Altrui Group



**Eileen Yeo**  
CEO  
Mornington Services



**Iesan Tsai**  
MD & Head of  
Private Investments  
Kiri Capital



**James Toh**  
Managing Director  
ACT Holdings

1125 **Operating in ever-changing environments and markets**

- How PE vs VC creates value
- Looking beyond obvious markets for your expansion needs
- Go-to-market strategies: pre-COVID and NOW



**Charles Ferguson**  
General Manager, Asia  
Globalization Partners



**Abhishek Kapur**  
Managing Director  
KKR Capstone



**Kuo-Yi Lim**  
Co-Founder &  
Managing Partner  
Monk's Hill Ventures



**Jonathan Ng**  
MD, Value Creation  
& Digital  
Tower Capital Asia

1210 **GP Panel: A New Playbook for the 2020 Decade**

- What's the new normal? Implications for investors
- New considerations for investing, divesting
- Beyond digital transformation, building resilient, sustainable businesses



**David Low**  
Partner  
Albourne Partners  
(Singapore)



**Benny Lim**  
Head of SEA  
Affinity Equity  
Partners



**Kenneth Cheong**  
Managing Director  
Baring Private Equity  
Asia



**Nainesh Jaisingh**  
Founding Partner  
& CEO  
Affirma Capital



**Jeffrey Perlman**  
MD, Head of SEA &  
APAC Real Estate  
Warburg Pincus



# Agenda

1300 Sit-Down Luncheon

1400 **VC Panel: Southeast Asian venture at an inflection point**

- Southeast Asia on the trail of China or finding its own path?
- The pandemic has accelerated some sectors & decimated others, what will last?
- Pipeline for exits



**Doris Yee**  
Executive Director  
SVCA



**Kabir Narang**  
Founding  
General Partner &  
Co-head of Asia  
B Capital Group



**Tan Yinglan**  
Founding  
Managing Partner  
Insignia



**Jenny Lee**  
Managing Partner  
GGV Capital

1450 **Rising tide of Secondaries**

- Implications of slower growth and higher valuations for proliferation of secondary funds
- Liquidity solution for GPs – never more relevant than now
- Is pricing still attractive amidst the rapid growth of Secondaries?



**Sridhya Gopal**  
MD & SEA Leader  
Valuation Services  
Duff & Phelps,  
a Kroll Business



**Darren Massara**  
Managing Partner  
(Singapore)  
NewQuest



**Jason Sambanju**  
Founder  
Foundation  
Private Equity



**Alex Lee Sao Wei**  
Managing Partner  
Axiom Asia  
Private Capital

1530 **SPAC: A Passing Fad, or Here to Stay?**

- Pros and cons of raising money through a Special Purpose Acquisition Company (SPAC)
- From SPAC to de-SPAC
- Cost of raising a SPAC



**Sharon Lim**  
Content Director  
SVCA



**Patrick Grove**  
Co-Founder &  
Group CEO  
Catcha Group



**Ravi Thakran**  
Chairman &  
Managing Partner  
Tumeric Capital



**Finian Tan**  
Founder & Chairman  
Vickers Venture  
Partners

1610 Sit-Down Teabreak



# Agenda

## 1625 Planning Your Exit Amidst a Crisis

- Will de-listing or public to private continue to be popular?
- Public-private Valuation Disconnect: did the pandemic narrow the gap?
- Are distributions from SE Asia lagging capital inflow, as well as other regions?



**Jessica Huang**  
Executive Director  
Openspace  
Ventures



**Eugene Lai**  
MD & Co-Managing  
Partner  
Southern Capital  
Group



**Avnish Mehra**  
Senior  
Managing Director  
Everstone Capital Asia



**Gerald Chiu**  
Partner  
Dymon Asia  
Private Equity

## 1710 Picking Winners in the Post-COVID Era: LPs Perspectives

- Convergence of PE & VC: Issues of Allocation; Tips on GP positioning
- Co-investments: what are they looking for; how to organize around it?
- Secondaries, Private Credit: How deep is the Southeast Asia market vs the more developed Asian markets?



**Sunil Mishra**  
Partner, Primary  
Investments, Singapore  
Adams Street Partners



**Chew Huai Fong**  
Regional Lead, East  
Asia & Pacific Funds  
IFC Private Equity  
Funds Group



**Cheng Chee Mun**  
Managing Director  
57 Stars



**Arno de Vette**  
Chief Representative  
FMO

## 1800 Closing by Gary Ng, Conference Chair



A background image of a city skyline at night, with numerous skyscrapers illuminated and their lights reflecting on the water in the foreground.

# Know Your Target: A SVCA Masterclass on Investigative Due Diligence

## OVERVIEW

Investment teams have shown tremendous flexibility and creativity to continue to undertake due diligence remotely for cross border deals. Regional investment teams have found innovative ways to overcome this constraint, from using drones to visit factories virtually, to using third parties as their hands and legs on the ground. Discreet investigative background checks have become even more crucial in such an environment.

The two-hour masterclass will help participants gain a deeper understanding of the best practices that PE and VC investors must use when conducting due diligence on their investment targets.

## HOW YOU CAN BENEFIT

- v Learn how PE and VC investors can determine the true health of the target business and ethics of the founders
- v Understand current due diligence and risk mitigation practices and why they may not work in APAC
- v Gain insights on unique characteristics of due diligence in various jurisdictions in Southeast Asia
- v Hands-on practice exercises simulating real-life business challenges and decisions
- v Learn from Kroll experts who have decades of experience providing investigative support to meet the due diligence requirements of multiple investors across jurisdictions

**Limited seats in line with safe distancing guidelines, secure your ticket today!**



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